

Deliverables

<i>Deliverable Number</i>	D4.3
<i>Deliverable Title</i>	1st Collated reports on awareness and training events and on SME interactions and access
<i>Lead Beneficiary</i>	ESRF
<i>Type</i>	Report
<i>Dissemination Level</i>	Public
<i>Due date of delivery</i>	Month 24

This deliverable concerns the activities of Task 4.3 in work package 4 European Light Sources for Industrial Innovation plus (ELSIplus). Task 4.3 is concerned with initiating and nurturing local networks around the light sources with Regional stakeholders as advisors and multipliers to reach out to enterprises, especially SMEs, in the local innovation ecosystems. The vast majority of this effort is done via events and meetings with companies, stakeholders and multipliers in conferences, workshops (including training or marketing dressed as training), or via B2B brokerage and on-site at the light source, at an innovation campus or at the industrial company itself. In this context an important element is the focus on the regions around the light sources. The outreach actions towards enterprises supported by CALIPSOplus are intended to be in a form that fits the local cultures – which can vary considerably in business styles, scope and needs. Each light source is therefore managing its own regional outreach with a modest but dedicated budget.

In addition to the regional innovation systems, this task has also targeted higher level industry, technology and political events where the combined effort of CALIPSOplus with other Horizon2020 integrating activities for research infrastructures (notably with SINE2020, NFFA, EUCALL and ACCELERATE) and several regional projects (IRT NanoElec, LINX and BalticTram) has provided resources for the “European Analytical Research Infrastructures Village” (EARIV). This visibility has focussed upon the European Union Presidency events concerning technology and innovation with the aim to highlight the role, opportunity and impact of the European analytical research infrastructures in supporting innovation in industry. This continues the partnership formed in the projects CALIPSO and NMI3 which were precursors to CALIPSOplus and SINE2020.

A further aspect of this task was also to provide an all-round support in delivery of light source application from awareness, experiment discussion, feasibility, full access and data analysis. Light sources were intended to provide limited feasibility beam time as an in-kind contribution, with staff time supported by CALIPSOplus, complementing the TamaTA access provisions for SMEs. However, this aspect of the networking activity has not been exploited.



The result of this activity has been significant in the amount of events where CALIPSOplus funding has been engaged to directly support the event and/or where information was disseminated concerning CALIPSOplus to target audience/stakeholders in terms of industry and industry impact. An impression of a very recent event (SYNERGI2019) is provided by the following video: https://www.youtube.com/watch?time_continue=9&v=kfyy4immBBw. Since the events are rather numerous, it was concluded that detailed reports would be overly burdensome and basic information on each event is provided. Web links, where they exist, are provided for events and where further information may be found. The tables below provide these lists of events with each table dedicated to one of the light sources active in WP4. Some of the events may be listed twice or more – this will be the case where individual facilities attended the same outreach or networking event.

Name of Partner	Title of event	Date	City/venue	Website address if any	Target audience (SMEs, large industry, single company)	Number of attendees/p participants	Key results of the even (just a few words on the outcome of the event)
ALBA	Applications of the Synchrotron light to the Agri-food and Packaging industries	12 May 2017	Cerdanyola del Valles (Barcelona)/ ALBA Synchrotron	https://www.cells.es/ca/actualitat/agenda/esdeveniments-publics-dalba/agri-food-and-packaging-synchrotron-industrial-applications https://www.cells.es/en/media/news/industrial-workshop-on-agri-food-and-packaging-synchrotron-applications	Food and Packaging industry	Close to 70 persons	Industry awareness of the synchrotron applications and many contacts with industries and research centres related to food and packaging industry
ALBA	Applications of the Synchrotron light to the Pharma, Cosmetics and Biomedicine industries	10 October 2017	Madrid/CSIC	https://www.cells.es/en/media/events/alba-public-events/alba-synchrotron-applications-to-pharmaceutical-cosmetics-and-biomedical-industries	Pharmaceutical, Cosmetics and Biomedicine industries	25 persons	Industry awareness of the synchrotron applications and some contacts with industry
ESRF/ ALBA	31st EFFoST International Conference. Session: Non-conventional characterisation techniques for food using synchrotron light and neutrons	15 November 2017	Sitges (Barcelona)/ Melia Hotel	https://www.effost.org/effost+international+conference/31st+effost+international+conference+2017/default.aspx https://www.cells.es/en/media/news/copy_of_alba-synchrotron-at-the-effost-conference	Food and technology research centres and industry	More than 80 persons	Food research centres and industry awareness of the applications of the synchrotron techniques. Contacts with food researches and industry.
ALBA	Research on advanced materials for automotive sector	17 April 2018	Cerdanyola del Valles (Barcelona)/ ALBA Synchrotron	http://www.secpho.org/actoagenda/investigacion-de-materiales-avanzados-para-automocion/ https://www.cells.es/en/media/events/alba-public-events/research-for-	Automotive industry and related research centres	75 participants	Automotive industry and research centres awareness of the synchrotron technique applications. Many contacts with automotive industries and associations, and research centres.

				advanced-automotive-materials?set_language=en			
ALBA	Applications of the Synchrotron light to the Metallurgy and Surface treatments industries	1 June 2018	Cerdanyola del Valles (Barcelona)/ ALBA Synchrotron	https://www.cells.es/en/media/events/alba-public-events/industrial-applications-on-metallurgical-industry-and-surface-treatments?set_language=en https://www.cells.es/en/media/news/industrial-workshop-on-synchrotron-light-applications-for-metallurgy-and-surfaces-treatment	Metallurgy and Surface treatments industries	50 participants	Metallurgy industry and centres awareness of the applications of the synchrotron techniques in the field of metallurgy. Contacts with local metallurgy companies and associations of this industrial sector.
ALBA	9th European Meeting on Science, Technology and Innovation	13-14 February 2019	Málaga	http://transfiere.malaga.eu/	SMEs and large industry	More than 2000 persons	Promotion of the innovation between research groups and companies, in addition to contribute to the competitiveness of the business sector.

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ESRF	CARNOT2017	October 2017	Lyon, France	https://rdv-carnot.com/	Open to research institutes and industry	2 800 people	The ESRF shared a stand with the ILL to promote the characterisation techniques available in Grenoble.
ESRF	Batteries event with ESRF-CEA-ILL	6-7 Nov 2017	Grenoble, France	https://bit.ly/2rGNhpF	Workshop open for scientists from Grenoble and the local area	40 + scientists	Scientists from ESRF and ILL both presented the techniques and instruments available at ESRF and ILL. Then the state of the art battery technologies was presented by CEA scientists. The workshop was

							concluded by a round-table discussion about possibilities emerging from tighter collaboration between CEA, ESRF and ILL. A second event as a follow-up was organised
ESRF	CARAC2017	23 Nov 2017	Grenoble, France	https://bit.ly/2Kkndsa	SMEs, Large industries, CROs, etc. Any industrial link in the region.	50+ people	As a result, 50+ people attended the event and 15 people were able to bring their samples to get analysed during and after the event. Collaborations with some companies were able to be done and a follow-up event will be organised in 2018, CARAC2018.
ESRF	Visit from representatives from the Auvergne-Rhône-Alps Enterprises	13 March 2018	Grenoble, France	N/A	Local agency aiming to help businesses thrive in the region.	2 representatives	Auvergne-Rhone-Alps Enterprises is an agency striving to promote the benefits of doing business in Grenoble-Isère. As an outcome, the agency will help us promote our techniques and know-how at a much more adapted approach and at targeted sector such as "Healthcare", "Technology", etc.
ESRF (for CAL+)	SYNERGI2018	8-9 March 2018	Amsterdam	www.synergi2018.eu/	Open for industry which would like to know more about the Synchrotron and Neutron Radiation analytical services	60+ people	
ESRF (for CAL+)	Bulgarian Presidency RI Flagship Conference	22-23 March 2018	Sofia	www.risofia2018.eu/	Bulgarian EU Presidency Event	200 people, largely political and high level representatives	First time EARIV used with its own branding roll-ups on joint H2020 IA project booth

ESRF	WAM2018 (Workshop for Additive Manufacturing)	9-10 April 2018	Grenoble, France	https://indico.ill.fr/indico/event/89/	International industry interested in the AM sector and the analytical services proposed by the ILL and ESRF	60+ people	Many participants from all over the world, who came to the ILL/ESRF to find out about the solutions that can be brought to the AM sector by Neutron and Synchrotron science.
ESRF	MedTech & BioTech @ GIANT	15 May 2018	Grenoble, France	https://indico.esrf.fr/indico/event/15/	Event open for industry, big and small, in the healthcare sector.	50 participants	5 research institutes of the GIANT campus (Grenoble Innovation for Advanced New Technologies) open their doors to all the industrial actors in the healthcare sector in order to show them what is possible in terms of innovation. Presentations, visits and round-tables are organised.
ESRF	“Beer & Biz” with Medicalps	15 May 2018	Grenoble, France	https://bit.ly/2r21HS6	Event open for all members of the Medicalps cluster	60+ participants	In collaboration with Medicalps, a local cluster in the Grenoble area in the healthcare sector, we have organised a networking event called “beer & biz”. This event is a continuation of MedTech & BioTech @ GIANT. Participants will get to know what can be done in the GIANT Campus in terms of innovation.
ESRF	3D-Print Exhibition	June 2018	Lyon, France	www.3dprint-exhibition.com/	Open to industry	200 exhibitors, 6000 participants, 2985 unique visitors, 100 speakers, 50 conferences	Presentation of the ILL and the ESRF characterisation techniques. Contacts were made with numerous companies in the 3D printing sector. Discussions of a possible workshop with a company in collaboration with the ILL .

ESRF	Technical cluster AXELERA visit of the ESRF	Sept 2018	Grenoble, France	https://bit.ly/2PVrkCm	Open to all members of the AXELERA Cluster	20 visitors	Monthly meeting of the cluster, they proposed doing a guided visit of the ESRF before their meeting to show the members of the cluster (companies & SMEs) the possibilities of the research done at the ESRF in Chemistry and Catalysis.
ESRF	CARAC2018	October 2018	Grenoble, France	https://workshops.ill.fr/event/109/	SMEs, Large industries, CROs, etc. Any industrial link in the region.	40+ people	As a result, 40+ people attended the event and people were able to visit more than 5 institutes collaborating to develop the outreach. A follow-up event will be organised in 2019, CARAC2019.
ESRF	CARNOT2018	October 2018	Lyon, France	https://rdv-carnot.com/	Open to research institutes and industry	2 700 people	The ESRF shared a stand with the ILL to promote the characterisation techniques available in Grenoble. Various contacts made with numerous companies, 4 possible collaborations in the works.
ESRF (for CAL+)	INDtech2018	29-31 October 2018	Vienna, Austria	www.indtech2018.eu/	Stakeholders	1 000 participants	Generally political visibility to mix the stakeholders in industry.
ESRF	Metal Additive Manufacturing Conference	21-23 Nov 2018	Vienna, Austria	https://asmet.org/event/metal-additive-manufacturing-conference-mamc-2018/	Industrial	300 participants	Industry and academic researchers
ESRF	Materiaux2018	19-23 Nov 2018	Strasbourg, France	www.materiaux2018.fr/	Academics & Industry	2 000 people	A presentation of CALIPSOplus and SINE2020 was given during one of the colloques. Industrial applications were explained as well as access mode to both European Projects.
ESRF	NovAlix	20-22 March 2019	Cannes, France	www.novalix-conferences.org	Industry	100 people	The ESRF, along with and SYNTHESIS, a local company, have joined forces at the 6th NovAlix conference held in Cannes. The conference focused on developing the Synergie between Biophysics and Medicinal Chemistry to

							deliver better drugs. Bruno Tillier, of Synthelis, presented the Biology cluster in the EPN campus, our offer "From Gene to Structure" and the Partnership for Structural Biology.
ESRF (for CAL+)	SYNERGI2019	1 April 2019	Lyon, France	https://synergiforum.eu/	Industry	40 people	<p>The ILL and the ESRF organised SYNERGI (SYNchrotron and NEutron Research Go Industrial) an all in one-day event that gave participants an insight into neutrons and synchrotron X-rays analytical techniques for R&D in the context of the European projects SINE2020 and CALIPSOplus. The event focused on chemistry, biochemical, cosmetic and pharmaceutical applications.</p> <p>The event opened with plenary talks from Procter & Gamble & BASF who are regular users at the ESRF & ILL. Their talks focused on the importance of the usage of large-scale infrastructures to innovate in order to have a competitive advantage in the market. Service providers such as Novitom, Finden and Xploraytion gave short pitches and explained how they rely on advanced analytical techniques to provide a tailor-made offer to their end clients.</p> <p>The afternoon was dedicated to presentations focused on various X-ray and neutron techniques as well a B2B meeting session. Participants were able to assist the presentations that were interesting to them and in parallel, meet other participants for</p>

							further discussions. Short summary video: https://www.youtube.com/watch?time_continue=9&v=kfy4immBBw
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KIT	GeCatS Infoday “Synchrotron Radiation and Neutrons for Catalysis, Materials Research and Development”	23.10.2017	Frankfurt	GeCatS Infoday	Chemical industry	80	Participation Council member Dr. Michael Hagelstein to Infoday. Applications of n and SR to catalysts development.
KIT	Food Science and Technology Challenges for the 21st Century	13.-16.11.2017	Sitges, Spain	31st EFFoST	Food Science and Technology	25 (workshops)	Participation Dr. Michael Hagelstein 32nd EFFoST (European Federation of Food Science & Technology) International Conference and workshops (EUCALL session, EFFoST session about food science with neutrons/X-rays, CALIPSOplus/SINE2020: Industry Officer Workshop and Networking, ESS Workshop: Best Practice for Industry access to Neutrons) addressing cooperation with industry.
KIT	SYNERGI2018	08., 09.03.2018	Amsterdam, Netherlands	SYNERGI2018	industrial engineering, energy and metallurgy	50	Participation of KIT-scientist Dr. Pawel Wesolowski to conference and workshops to build up contacts to scientists from European enterprises.
KIT	Innovation Day “Neuland” at KIT	27.06.2018,	Karlsruhe	Neuland 2017, Neuland 2018	Enterprises based in the	400	KIT Vice-President for Innovation and International Affairs Prof. Thomas

		28.07.2017			southern part of Germany		Hirth invites scientists to the innovation day "Neuland" on the 28 th of June 2018 at KIT. The innovation day is a meeting place for people interested in technology transfer and foundation of enterprises. Offered are workshops, seminars, pitches for scientists and founders, award ceremonies and networking. Dr. Michael Hagelstein uses this important annual event at KIT to maintain and expand contacts to industrial partners, mainly coming from local enterprises.
KIT	Regular info-meetings at the KIT-synchrotron	22.08.2017, 13.08.2018	KIT Campus North, Eggenstein-Leopoldshafen		The TamaTA offer	50	Dr. Michael Hagelstein presents regularly the TamaTA offer to responsible scientists operating beamlines and instrumentation for industrial use. The experienced scientists at KIT with their contacts to industry are an important liaison between the KIT-synchrotron and scientists at industrial enterprises.

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MAX IV	ForMAX user workshop	23 January 2018	Lund, Sweden	https://indico.maxiv.lu.se/event/652/	Forestry industry and academic researchers within wood materials	45	Workshop on special needs for forestry industry users was arranged as a part of the ForMAX beamline workshop. Industry scientists gave their input to how advanced user support systems could be developed

							at the beamline.
MAX IV	SYNERGI2018	8-9 March 2018	Amsterdam, Netherlands	https://www.hzg.de/ms/synergi2018/index.php.de	industrial engineering, energy and metallurgy		Participation in conference and workshop by M. Larsson and T. Lundqvist.
MAX IV	Unlocking the benefits of MAX IV through industrial-academic partnerships	25 September 2018	Lund, Sweden	https://www.maxiv.lu.se/users/user-meetings/um2018/um2018-parallel-sessions/um2018-unlocking-the-benefits-of-max-iv-through-industrial-academic-partnerships/	Present and future MAX IV users from industry and academia, funding agencies and policy makers	40	Workshop on industrial-academic collaborations at LSRFs. Discussions on what roles does the different actors play and how can these collaborations be strengthened and developed.
MAX IV	Sandvik roadshow 2018	4 October 2018	Stockholm, Sweden	N/A	Researchers and other staff at Sandvik and its subsidiaries SECO tools, Coromant, SMT	Approx.. 30	RnD presentations from Sandvik reserachers with challenges and collaborations. Presentations from ESRF, ILL, ESS, MAX IV and Petra III on research and possibilities at LSRIs + discussions and networking.
MAX IV	MAXA MedTech workshop	13 March 2019	Lund, Sweden	https://medtech4health.se/welcome-to-maxa-medtech-workshop/	MedTech companies (SME and large)	30	Presentations of MAX IV research opportunities and workshopping around the industry challenges
MAX IV	Northern Lights on Food	26-27 March 2019	Lund, Sweden	http://www.linx.lu.se/events/2019/1/18/northern-lights-on-food	Nordic food and packaging companies and academic researchers within the field	100+	Seminar with industry and academia presenting opportunities at LSRI. Workshop around the industry challenges and needs. Building an industry/academic community with LSRI interest.
MAX IV	Energy materials studies at MAX IV – Development of Solar	27 March 2019	Lund, Sweden	https://docs.google.com/presentation/d/1DO7ch7SOP27qCtAA4w4zwQG5n4i8-	SMEs within solar energy industry and	18	Workshop around the opportunities for solar energy and battery companies at MAX IV. Matchmaking

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	Cells and Batteries			S7IXa17VgZmug/edit?usp=sharing	large car companies		industry - academia
Paul Scherrer Institut (PSI)	Workshop on Polymers, Construction Materials, Pharma and Food	08 February 2018	PSI-West, Villigen, Switzerland		Large company	8	Presentation of SLS research opportunities to an international company
Paul Scherrer Institut (PSI)	Nano-Tech Event, Swiss Nanoscience Institute (SNI), FHNW, PSI, CSE, D-BSSE, Switzerland	15 February 2018	Brugg Windisch, Switzerland	https://www.hightechzentrum.ch/veranstaltungen/170-nano-tech-event.html	SMEs	75	Strengthening the collaboration between Swiss nanotech institutes and industry.
Paul Scherrer Institut (PSI)	Synergi2018	08-09 March 2018	Amsterdam, Netherlands	https://synergi2018.b2match.io/	SMEs, large companies, research institutes	150	Research2Business Matchmaking New business contacts
Paul Scherrer Institut (PSI)	Swiss Biotech Day	3 May 2018	Basel, Switzerland	http://swissbiotechday.ch/home/	SMEs, start-ups, large companies	600	Networking and Partnering with companies. The Swiss Biotech Day is the leading biotechnology conference in Switzerland, taking place in spring and in fall. It brings together senior executives from the Swiss biotech industry.
Paul Scherrer Institute (PSI)	32 nd Rhine-Knee Regional Meeting on Structural Biology	26-28 September 2018	Emmetten, Switzerland	http://regiomeeting.eu	Sponsored by Large companies and SMEs	67	Present with booth and CALIPSOplus information materials. The RegioMeeting serves as an important platform for exchange between industrial and academic researchers.
Paul	Advanced	10	Staatskanzlei		SMEs in the	7	Discussion of an initiative to support

Scherrer Institute (PSI)	Manufacturing initiative	August 2018	Kanton Aargau, Aarau, Switzerland		Aargau Region, CH		SMEs in the Region in the development of advanced manufacturing technologies. The role of PSI with its large-scale research facilities was presented and further actions discussed.
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SOLEIL	COMET 2017 (International Congress for Testing and Measurement in Cosmetics)	6&7 June 2017	Cergy-Pontoise / International House of Research at Neuville	https://www.u-cergy.fr/fr/recherche-et-valorisation/actualites-recherche/comet-2017.html	Cosmetics industry	150 persons	Cosmetics industry awareness of the synchrotron applications. Many contacts with companies on the stand.
SOLEIL	Business Development Day of PALM & NanoSaclay LabExs	9 June 2017	Saint-Aubin / SOLEIL	https://www.labex-palm.fr/fr/valorisation/243-journee-valo	Start-ups and academic laboratories	60 persons	Start-ups and academic laboratories awareness of technology transfer activities. News contacts with innovative start-ups.
SOLEIL	Visit (at SOLEIL) of the Business Incubator of Paris-Saclay Authority	16 June & 13 October 2017	Saint-Aubin / SOLEIL		Innovative start-ups from different sectors	70 persons	Discovery of synchrotron activities of SOLEIL. News contacts with innovative start-ups.
SOLEIL	TechMeetings (dedicated meetings between SMEs & labs) for Energetic Transition	10 October 2017	Saint-Aubin / SOLEIL	http://ecoentreprises-france.fr/tmte/	Energy SMEs and labs from the Paris-Saclay area	70 persons	Energy research centres and industry awareness of the synchrotron applications. New contacts with SMEs resulting from face-to-face meetings.
SOLEIL	Business convention Rendez-vous Carnot 2017	18&19 October 2017	Paris / Espace Champerret	http://www.instituts-carnot.eu/sites/default/files/images/Bilan%20RdV%20Carnot%202017.pdf	Industry (from start-ups to large)	2 800 participants	Industry awareness of the synchrotron applications. New contacts with companies resulting from face-to-face

					companies) and labs		R&D meetings on the stand.
SOLEIL	COSMETIC 360 2017 (International Innovation Fair for Cosmetics Industry)	18&19 October 2017	Paris / Carrousel du Louvre	https://www.cosmetic-360.com/fr/pages/post-show-report-2017-114.html	Cosmetics industry	4 500 participants	Cosmetics industry awareness of the synchrotron applications. Shared stand with partners from Normandy and Paris-Ile-de-France Cosmetomics Platforms. News contacts with cosmetics companies.
SOLEIL	Business convention TechInnov 2018	8 February 2018	Orly Airport	http://finance-technologie.fr/techinnov-2018/	Industry (from start-ups to large companies)	1 500 participants	Industry awareness of the synchrotron applications. New contacts with companies resulting from face-to-face meetings.
SOLEIL	Digital Volume Correlation	3 May 2018	Saint-Aubin / SOLEIL	https://www.synchrotron-soleil.fr/en/events/workshop-and-demonstration-avizotm-software-digital-volume-correlation	Companies interested by 4D imaging coupled with the correlation of solid images	14 participants	Specialized event organized towards industrials and hosted onsite at SOLEIL. Awareness about tomography reconstruction techniques. Trainings on new 4D solutions analysis. New contacts with one contract ongoing to be signed.
SOLEIL	SPRING Paris-Saclay	23 May 2018	Gif-Sur-Yvette / CentraleSupélec School	http://paris-saclay-spring.com/en/	Industry based on: <ul style="list-style-type: none"> • Mobility • Health • Security • Energy-climate-environment • Smart manufacturing 	1150 participants	Industry awareness of the synchrotron applications. New contacts with companies resulting from face-to-face R&D meetings.
SOLEIL	Business convention M2I (Innovative & Intelligent Materials)	30 &31 May 2018	Paris / Espace Champerret	https://m2i.vimeet.events/en/	Industry interested by innovative, intelligent and functional materials.	600 participants	Industry awareness of the synchrotron applications. New contacts with companies and clusters resulting from face-to-face R&D meetings.
SOLEIL	COSMETIC 360 2018	17 & 18	Paris / Carrousel	https://www.cosmetic-	Cosmetics	4 500	Cosmetics industry awareness of the

	(International Innovation Fair for Cosmetics Industry)	October 2018	du Louvre	360.com/public/Medias/dp_cp/dp_360_oct2018_version_web.pdf	industry	participants	synchrotron applications. Shared stand with partners from Normandy and Paris-Ile-de-France Cosmetomics Platforms. News contacts with cosmetics companies.
SOLEIL	Business convention Rendez-vous Carnot 2018	17 & 18 October 2018	Lyon / Cité des Congrès	https://rdv-carnot.com	Industry (from start-ups to large companies) and labs	2 800 participants	Industry awareness of the synchrotron applications. New contacts with companies resulting from face-to-face R&D meetings on the stand.
SOLEIL	SQY Business Days	8 November 2018	Saint-Quentin en Yvelines / Vélodrome National	https://sgybusinessday.com	SME and mid-cap local companies interested in material R&D	1500 participants	Awareness of the synchrotron applications. New contacts with companies resulting from face-to-face R&D meetings.
SOLEIL	PSDI 2018 (Protein Structure Determination in Industry Meeting), co-organized with SANOFI company	11 to 13 November 2018	Versailles / Hôtel Le Louis Versailles Chateau and Saint-Aubin / SOLEIL	https://www.synchrotron-soleil.fr/fr/evenements/psdi-2018-26th-protein-structure-determination-industry-meeting	Pharmaceutical companies working on: <ul style="list-style-type: none"> • Biologics • Biophysical methods and characterization • Drug design... 	150 participants	Awareness of our synchrotron offers of services and applications. New contacts with companies resulting from a tour of the platform.
SOLEIL	Matériaux 2018 Conference	20 to 22 November 2018	Strasbourg / Strasbourg Convention Center	http://www.materiaux2018.fr/	Industry (from start-ups to large companies) and labs		

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					single company)		
XFEL	ESS: Best practice for Industry Access to Neutrons	15-16 Nov 2017	Hotel Melia, Sitges – Spain	https://indico.esrf.fr/indico/event/11/registration/register	Leading Institutes And Research Facilities In The Field Of Neutron And Synchrotron Science From Europe And The Usa	35	International Conference and workshop addressing cooperation with industry.
XFEL	NORTEC, Fachmesse für Produktion	23 January 2018	Hamburg Messe und Congress GmbH	https://www.nortec-hamburg.de/	Industry	12,000	NORTEC is the first manufacturing trade fair in northern Germany, with industry gathering and networking platform. The light source facility has been promoted.
XFEL	VDI, Innovation Training	7 March 2018	European XFEL, Schenefeld	https://www.vdi.de/	Engineers	60	VDI is the Association of German Engineers. We organized an In-house event with engineers of the business area for the promotion of the facility. Different contacts with clusters and company have been originated. The success of the event and the resulting interest were so important that VDI asked to replicate.
XFEL	SYNERGI2018	8-9 March 2018	Science Museum, Amsterdam Netherlands	SYNERGI2018	Industrial engineering, energy, and metallurgy	150	Participation in conference and workshop. New business contacts
XFEL	Hannover Messe	23-27 April 2018	Hannover, Germany	https://www.hannovermesse.de/home	Industry/Business	>215.000	Hannover Messe is one of the world's largest trade fairs. European XFEL has established new contacts with companies from face-to-face R&D meetings at the stands. European XFEL has also organized the workshop

							“Innovation Opportunities: Big Science Institutions For Industry” to attract visitor interest further.
XFEL	Life Science Nord e.V , Deutschen Biotechnologie-Reports 2018	30 May 2018	Hafen Klub Hamburg, 2. OG Bei den St. Pauli Landungsbrücken 3 20359 Hamburg	https://www.lifesciencenord.de/start/	Industry/Business	100	Life Science Nord is committed to innovative medicine in Hamburg and Schleswig-Holstein, clustering about 500 innovation-oriented companies. European XFEL has promoted its capabilities and networked with companies.
XFEL	Italian Research Day	7 Jun. 2018	Italian Embassy, Berlin	https://ambberlino.esteri.it/ambasciata_berlino/it/ambasciata/news/dall-ambasciata/7-06-2018-6-pm-first-italian-research.html	Applied Science and RTO	50	Contact with applied science institution (RTO) of Italy and Germany.
XFEL	Bioscience Event	20 Jun. 2018	European XFEL, Schenefeld	https://www.qualitaetskontrolle-zelltherapie.de/	Industry and RTO	30	Contact with SME and multinational in the area of biophysics and structural biology.
XFEL	R&D Management Conference 2018	2-4 Jul. 2018	Italy	http://www.rnd2018.polimi.it/	Industry and RTO	500	Contact with R&D responsables of multinational and SME.
XFEL	European Physical Society, UP2018	16 Jul. 2018	Grand Elysee Hotel, Hamburg	http://www.up2018.org/	Industry and RTO	500	Contact with companies in the area of Ultrafast phenomena and exploration of the possibility of FEL in this field.
XFEL	EUCALL	6 Sep. 2018	Brussels	https://indico.desy.de/indico/event/20030/	Leading Institutes And Research Facilities In The Field Of Synchrotron, Free Electron Laser, and Laser From Europe	30	EUCALL brings together synchrotrons, free-electron lasers, and laser RIs, that worked successfully together to solve problems impacting the operation and use of the Advanced Laser Light source facilities. European XFEL actively participated in cross-community activities.
XFEL	Industry Day for Advanced Light Sources	17 Sep. 2018	Romania	http://www.mhtc.ro/industry-day-conference/	Industry and User Facilities	50	European XFEL state-of-art technologies were presented to Romanian industries, interested in the use of the large scale facilities.

XFEL	Meeting with PREVON & NORLIN	10 Oct. 2018	EuXFEL	https://www.prevon.net/	Industry	15	In-house workshop and exploration of opportunity in the area of advanced material science.
XFEL	CARAC2018	16 Oct. 2018	Grenoble, France	https://workshops.ill.fr/event/109/	SMEs, Large industries, CROs, etc. Any industrial link in the region.	40+ people	More than five collaborating institutes were visited to develop outreach to the participating Industries.
XFEL	Les Rendez-Vous CARNOT	17-18 October 2018	France	https://www.rdv-carnot.com/	Industry, RTO clusters	2,800	Promotion to different business area for the use of the facility.
XFEL	PDSI "26th Protein Structure Determination in Industry Meeting"	11-13 Nov 2018	France	https://www.synchrotron-soleil.fr/en/events/psdi-2018-26th-protein-structure-determination-industry-meeting	Industry, Light source	300	Promotion of XFEL for companies in the area of structural biology that already worked with synchrotrons.
XFEL	The Baltic Sea Region – A science Powerhouse	26 Nov. 2018	Brussels	https://www.baltic-tram.eu/newsroom/events/save_the_date_the_baltic_sea_region_a_science_powerhouse/index_eng.html	Academy, multipliers, policy makers	50	European XFEL stand was used for promotion and first contacts.
XFEL	BSBF	14 Dec. 2018	Copenhagen	https://bsbf2018.org/	European companies and other stakeholders	1000	Stand of European XFEL available for promotion and first contacts, via 1-1 meetings. The conference was oriented to suppliers but opportunities for the industrial users were also included in this frame.
XFEL	Industry Satellite Session at the DESY Photon Science Users' Meeting	24 Jan. 2019	DESY, Hamburg	https://indico.desy.de/indico/event/21832/page/1	Companies and RTOs	50	Contact with aerospace and packaging companies.
XFEL	6th International Conference on Multifunctional, Hybrid, and Nanomaterials	11-13 Mar. 2019	Spain	https://www.elsevier.com/events/conferences/international-conference-on-multifunctional-hybrid-and-nanomaterials	Companies and RTO	500	Promotion of European XFEL to companies and RTOs with interests in hybrid materials.

XFEL	Science & Technology Park Visit	22 Mar. 2019	Warsaw	https://www.ncbj.gov.pl/	Start-ups	15	Contact with start-ups and companies, which are suppliers of multinational. They produce materials that can be analyzed with the FEL.
XFEL	Hannover Messe 2019	1-5 Apr. 2019	Hannover, Germany	https://www.hannovermesse.de/home	Industry/Business	215,000	Hannover Messe is one of the world's largest trade fairs, the largest in Germany. European XFEL has presented its capabilities and made new contacts with companies from face-to-face meetings.
XFEL	Paris Space Week	2-3 Apr. 2019	Paris, France	https://www.paris-space-week.com/	Industry	300	Contact with aerospace companies.
XFEL	Russian Delegation visit to XFEL	26 Apr. 2019	XFEL, Hamburg	https://www.kalibroao.ru/en	Industry	10	First contact with a technopark in Moscow oriented to state-of-art characterization of materials.